

# City of Boulder

## Sales & Use Tax Revenue Report

### February, 2004

Issued April 9, 2004



This report provides information related to sales and use tax collections for the fiscal year 2004. Any questions should be directed to Steve Felten, Deputy Finance Director, at (303) 441-1819.

The report for February is presented only at a very high level since the first couple of months of the year do not show any significant trends that would be meaningful in analyzing sales tax information. More detailed analysis will be included in the March report which should be available the second week of May. The following chart presents February 2004 year-to-date changes in the various sales and use tax categories to the comparable period for 2003.

#### FEBRUARY YEAR-TO-DATE COMPARISONS – 2004 VERSUS 2003

Tax Category	% Change
Retail Sales Tax	5.7%
Business Use Tax	24.9%
Construction Use Tax	131.4%
Motor Vehicle Use Tax	3.9%
Total Sales/Use Tax	<u>11.1%</u>

The following should be noted regarding the information presented in this table and the reports that follow. First, “% Change” amounts have been adjusted to reflect the change in tax rate from 3.26% in 2003 to 3.41% in 2004 so that comparisons reflect the underlying sales base and are consistent. Also, all amounts are now presented in thousands of dollars and a “\$ Change” column has been added to certain of the tables. All dollar amounts are presented in nominal amounts - i.e., 2003 tax and “\$ Change” amounts have not been adjusted for the change in the tax rate.

There were several nonrecurring items and timing differences during the first two months of 2004 that overstate the increases reflected in the table above and the other tables in this report. **Adjusting for these items, Total Sales & Use Tax increased approximately 5.1% (as compared to the 11.1% indicated above), Retail Sales Tax increased approximately 1.5% and Business and Construction Use tax increased approximately 27.2% on a combined basis compared to the same period in 2003.** Business and Construction Use Tax can fluctuate significantly from month to month depending on the level of equipment purchases/leases and construction projects in any given month. 2004 Business Use Tax receipts also reflect a large audit assessment collected in the period.

In reviewing the tables included in this report you will note that sales and use tax data for Crossroads Mall is no longer provided. Amounts previously reflected in the Crossroads Mall category are now reflected in “Boulder Valley Regional Center”. Due to confidentiality requirements in the Boulder Revised Code we are not allowed to disclose information on individual tax filers. Due to the fact that Crossroads Mall is approaching the point of being one business, we have temporarily decided we must cease reporting this category separately. Once redevelopment of 29<sup>th</sup> Street is under way and new businesses are open we will again provide separate data.

(All amounts in thousands)

<b>Net Sales/Use Tax Receipts by Tax Category</b>	<b>FEBRUARY YTD Actual</b>				
	2003	2004	\$ Change	% Change	% of Total
Sales Tax	7,747	8,565	818	5.7%	79.7%
Business Use Tax	981	1,282	301	24.9%	11.9%
Construction Use Tax	226	547	321	131.4%	5.1%
Motor vehicle	334	363	29	3.9%	3.4%
Refunds	(43)	(12)	31	-73.3%	-0.1%
<b>Total Sales &amp; Use Tax</b>	<b>9,245</b>	<b>10,745</b>	<b>1,500</b>	<b>11.1%</b>	<b>100.0%</b>

<b>Net Sales/Use Tax Receipts by Industry Type</b>	<b>FEBRUARY YTD Actual</b>				
	2003	2004	\$ Change	% Change	% of Total
Food Stores	1,276	1,732	456	29.8%	16.1%
Eating Places	1,165	1,237	72	1.5%	11.5%
Apparel Stores	290	285	(5)	-6.0%	2.7%
Home Furnishings	351	374	23	1.9%	3.5%
General Retail	1,796	2,120	324	12.8%	19.7%
Transportation/Utilities	1,000	1,138	138	8.8%	10.6%
Automotive Trade	794	902	108	8.6%	8.4%
Building Material-Retail	174	221	47	21.4%	2.1%
Construction Use Tax	226	542	316	129.3%	5.0%
Construction Sales Tax	26	29	3	6.6%	0.3%
Consumer Electronics	176	192	16	4.3%	1.8%
Computer Related Business Sector	734	636	(98)	-17.2%	5.9%
All Other	1,280	1,349	69	0.8%	12.6%
Refunds	(43)	(12)	31	-73.3%	-0.1%
<b>Total Sales &amp; Use Tax</b>	<b>9,245</b>	<b>10,745</b>	<b>1,500</b>	<b>11.1%</b>	<b>100.0%</b>

<b>Net Sales/Use Tax Receipts by Geographic Area</b>	<b>FEBRUARY YTD Actual</b>				
	2003	2004	\$ Change	% Change	% of Total
North Broadway	129	140	11	3.8%	1.3%
Downtown (former CAGID)	651	655	4	-3.8%	6.1%
Downtown Extension	68	65	(3)	-8.6%	0.6%
UHGD (the "hill")	161	196	35	16.4%	1.8%
East Downtown	88	138	50	49.9%	1.3%
N. 28th St. Commercial	580	800	220	31.9%	7.4%
N. Broadway Annex	18	141	123	648.9%	1.3%
University of Colorado	227	223	(4)	-6.1%	2.1%
Basemar	175	196	21	7.1%	1.8%
Boulder Valley Regional Center	2,355	2,655	300	7.8%	24.7%
Table Mesa	280	292	12	-0.3%	2.7%
The Meadows	108	221	113	95.6%	2.1%
All Other Boulder	399	505	106	21.0%	4.7%
Boulder County	66	83	17	20.2%	0.8%
Metro Denver	254	222	(32)	-16.4%	2.1%
Colorado All Other	15	13	(2)	-17.1%	0.1%
Out of State	849	763	(86)	-14.1%	7.1%
Airport	1	1	-	-4.4%	0.0%
Gunbarrel Industrial	372	675	303	73.5%	6.3%
Gunbarrel Commercial	133	140	7	0.6%	1.3%
Pearl Street Mall	256	264	8	-1.4%	2.5%
Boulder Industrial	940	1,037	97	5.5%	9.7%
Unlicensed Receipts	103	81	(22)	-24.8%	0.8%
County Clerk	334	363	29	3.9%	3.4%
Public Utilities	726	888	162	16.9%	8.3%
Refunds	(43)	(12)	31	-73.3%	-0.1%
<b>Total Sales &amp; Use Tax</b>	<b>9,245</b>	<b>10,745</b>	<b>1,500</b>	<b>11.1%</b>	<b>100.0%</b>

<b>Miscellaneous Tax Statistics</b>	<b>FEBRUARY YTD Actual</b>			
	2003	2004	\$ Change	% Change
Food Service Tax	54	55	1	1.9%
Accommodations Tax	237	250	13	5.5%
Admissions Tax	62	79	17	27.4%
License Fees	5	6	1	20.0%

<b>TOTAL CITY SALES &amp; USE TAX COLLECTIONS - BY MONTH &amp; CATEGORY (amounts in thousands)</b>															
<b>REVENUE CATEGORY</b>	<b>YEAR</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>TOTAL</b>	<b>% Chg</b>
<b>RETAIL SALES TAX</b>	1999	4,342	4,713	5,494	4,694	5,236	6,110	4,886	5,040	6,125	4,909	5,164	7,732	64,445	11.3%
	2000	4,451	5,116	6,067	4,726	4,848	6,374	4,943	5,153	6,856	5,225	4,858	8,080	66,697	3.5%
	2001	4,958	4,489	6,247	4,636	4,824	6,190	4,464	4,841	5,889	4,792	4,519	6,822	62,671	-6.0%
	2002	4,539	3,904	4,958	4,545	4,682	5,663	4,381	4,725	5,570	4,169	4,316	6,273	57,725	-7.9%
	2003	3,872	3,875	5,055	4,093	4,265	5,232	4,168	4,664	5,172	4,288	4,247	5,940	54,871	-4.9%
	2004	4,394	4,171	-	-	-	-	-	-	-	-	-	-	8,565	na
Change from prior year (Month)		8.5%	2.9%	na	na	na	na	na	na	na	na	na	na		
Change from prior year (YTD)		8.5%	5.7%	na	na	na	na	na	na	na	na	na	na		
<b>CONSUMER USE TAX</b>	1999	687	719	879	586	688	914	969	868	1,087	687	572	1,476	10,132	5.2%
	2000	699	785	989	810	714	1,055	788	946	1,295	697	901	1,420	11,099	9.5%
	2001	1,166	899	1,772	909	889	1,428	1,012	975	956	1,415	749	1,091	13,261	19.5%
	2002	716	566	1,294	784	497	1,092	809	671	648	768	629	1,153	9,627	-27.4%
	2003	798	518	836	878	786	963	657	819	915	635	1,046	1,053	9,904	2.9%
	2004	980	665	-	-	-	-	-	-	-	-	-	-	1,645	na
Change from prior year (Month)		17.4%	22.7%	na	na	na	na	na	na	na	na	na	na		
Change from prior year (YTD)		17.4%	19.5%	na	na	na	na	na	na	na	na	na	na		
<b>CONSTRUCTION USE TAX</b>	1999	154	172	224	214	241	316	170	216	420	136	159	145	2,567	-0.3%
	2000	239	477	168	364	355	141	388	254	229	259	174	250	3,298	28.5%
	2001	191	331	173	171	198	187	227	311	471	319	195	166	2,940	-10.9%
	2002	214	566	282	443	215	1,182	195	198	158	167	167	384	4,171	41.9%
	2003	104	122	139	238	416	675	220	260	239	162	293	388	3,256	-21.9%
	2004	210	337	-	-	-	-	-	-	-	-	-	-	547	na
Change from prior year (Month)		93.0%	164.1%	na	na	na	na	na	na	na	na	na	na		
Change from prior year (YTD)		93.0%	131.4%	na	na	na	na	na	na	na	na	na	na		
<b>TOTAL SALES &amp; USE TAX</b>	1999	5,137	5,574	6,495	5,469	6,116	7,334	6,020	6,120	7,625	5,730	5,844	9,350	76,814	9.6%
	2000	5,387	6,374	7,209	5,879	5,917	7,552	6,077	6,353	8,376	6,175	5,756	9,743	80,798	5.2%
	2001	6,312	5,640	8,172	5,688	5,910	7,805	5,700	6,119	7,313	6,521	5,463	8,073	78,716	-2.6%
	2002	5,468	5,036	6,521	5,772	5,391	7,923	5,384	5,584	6,255	5,082	5,110	7,800	71,326	-9.4%
	2003	4,740	4,506	6,023	5,074	5,425	6,794	5,045	5,742	6,257	5,081	5,585	7,334	67,606	-5.2%
	2004	5,583	5,162	-	-	-	-	-	-	-	-	-	-	10,745	na
Change from prior year (Month)		12.6%	9.5%	na	na	na	na	na	na	na	na	na	na		
Change from prior year (YTD)		12.6%	11.1%	na	na	na	na	na	na	na	na	na	na		
Rate changes: 1996 - 2.86% to 3.11%; 1998 - 3.26%; 2004; 3.41%															

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE YEAR 2004 TO COMPARABLE PERIOD IN 2003 (amounts in thousands)

USE TAX BY CATEGORY				SALES TAX BY CATEGORY				
FEBRUARY YTD Actual				Standard Industrial Code	FEBRUARY YTD Actual			
2003	2004	\$ Change	% Change		2003	2004	\$ Change	% Change
10	7	(3)	-33.1%	Food Stores	1,267	1,725	458	30.2%
30	13	(17)	-58.6%	Eating Places	1,135	1,224	89	3.1%
27	1	(26)	-96.5%	Apparel Stores	263	285	22	3.6%
1	1	-	-4.4%	Home Furnishings	349	373	24	2.2%
41	301	260	601.9%	General Retail	1,756	1,817	61	-1.1%
47	30	(17)	-39.0%	Transportation/Utilities	953	1,108	155	11.2%
337	366	29	3.8%	Automotive Trade	457	536	79	12.1%
1	2	1	91.2%	Building Material-Retail	173	219	46	21.0%
226	542	316	129.3%	Construction Use Tax	-	-	-	na
-	-	-	na	Construction Sales Tax	26	29	3	6.6%
40	8	(32)	-80.9%	Consumer Electronics	136	185	49	30.0%
329	396	67	15.1%	Computer Related Business	406	240	(166)	-43.5%
452	525	73	11.0%	All Other	826	824	(2)	-4.6%
1,541	2,192	651	36.0%	<b>Total Sales &amp; Use Tax</b>	7,747	8,565	818	5.7%
FEBRUARY YTD Actual				Geographic Code	FEBRUARY YTD Actual			
2003	2004	\$ Change	% Change		2003	2004	\$ Change	% Change
7	5	(2)	-31.7%	North Broadway	121	134	13	5.9%
88	56	(32)	-39.2%	Downtown (former CAGID)	564	599	35	1.5%
5	8	3	53.0%	Downtown Extension	63	56	(7)	-15.0%
(3)	32	35	na	UHGID (the "hill")	164	164	-	-4.4%
-	30	30	na	East Downtown	89	108	19	16.0%
4	25	21	497.5%	N. 28th St. Commercial	577	775	198	28.4%
2	121	119	5683.9%	N. Broadway Annex	15	20	5	27.5%
42	12	(30)	-72.7%	University of Colorado	185	211	26	9.0%
3	3	-	-4.4%	Basemar	172	193	21	7.3%
70	66	(4)	-9.9%	Boulder Valley Regional Center	2,284	2,590	306	8.4%
-	-	-	na	Table Mesa	280	292	12	-0.3%
2	2	-	-4.4%	The Meadows	106	219	113	97.5%
174	251	77	37.9%	All Other Boulder	225	255	30	8.3%
7	22	15	200.5%	Boulder County	59	61	2	-1.2%
10	8	(2)	-23.5%	Metro Denver	244	213	(31)	-16.5%
-	-	-	na	Colorado All Other	15	13	(2)	-17.1%
24	24	-	-4.4%	Out of State	825	739	(86)	-14.4%
-	-	-	na	Airport	1	1	-	-4.4%
323	617	294	82.6%	Gunbarrel Industrial	50	58	8	10.9%
1	-	(1)	-100.0%	Gunbarrel Commercial	133	140	7	0.6%
6	5	(1)	-20.3%	Pearl Street Mall	250	259	9	-1.0%
420	463	43	5.4%	Boulder Industrial	518	576	58	6.3%
13	51	38	275.1%	Unlicensed Receipts	90	29	(61)	-69.2%
334	363	29	3.9%	County Clerk	-	-	-	na
9	28	19	197.4%	Public Utilities	717	860	143	14.7%
1,541	2,192	651	36.0%	<b>Total Sales &amp; Use Tax</b>	7,747	8,565	818	5.7%