

City of Boulder

Sales & Use Tax Revenue Report

February, 2005

Issued April 12, 2005

This report provides information and analysis related to sales and use tax collections for fiscal year 2005. Any questions should be directed to Kate Love, at (303) 441-1819.

The report for February is presented only at a very high level since only two months of activity cannot be relied on to indicate trends that are meaningful for analysis purposes. More detailed analysis will be included in the March report which should be available the second week of May and will include information related to the full first quarter of the year. The following table compares February year-to-date 2005 to the comparable period in 2004.

REVENUE COMPARISONS

As illustrated in the following table, year-to-date total 2004 sales and use tax revenue has increased by 8.63% over the comparable period in 2004.

FEBRUARY YTD COMPARISONS – 2005 VERSUS 2004		
TAX CATEGORY	% CHANGE	% of TOTAL
Retail Sales Tax	1.68%	74.61%
Business Use Tax	-21.31%	8.64%
Construction Use Tax	210.16%	14.52%
Motor Vehicle Use Tax	-10.21%	2.79%
Refunds	459.54%	-0.57%
Total YTD Sales/Use Tax	8.63%	100.0%

For 2005, we will be projecting and tracking sales and use tax revenue in two discrete groupings. One category is considered the “base” for the city and is considered reflective of the current underlying economy. The other category reflects incremental revenue specifically associated with the Twenty Ninth Street Project. For 2005, the Twenty Ninth Street Project is expected to generate only construction use tax. Beginning in 2006 and beyond, retail sales tax will begin to flow. Excluding construction use tax related to Twenty Ninth Street results in the construction use tax category being up by 141.66% and the total sales and use tax up by 5.15%.

One other timing related aberration is included in the February year-to-date collections. The accounting methods used by some grocery stores generate thirteen payments in a year. Therefore, one month of each year includes two payments. Such was the case in February where two payments were recorded in February of 2004 and only one payment in 2005. Adjusting to exclude this store from the tax results in year-to-date “Food Store” revenue being up by 0.35% (instead of being down by 11.55%) and total Retail Sales Tax being up by 4.33% (instead of being up by 1.68%).

Even without revenue generated by the Twenty Ninth Street Project, year-to-date increases in the Construction Use Tax category are large. Year-to-date activity includes construction use paid by the contractors for new buildings being constructed on the University of Colorado campus and for the National Institute of Standards and Technology. Business and construction use tax fluctuate significantly from month to month depending on the level of equipment purchases/leases and construction projects in any given month. Therefore, collections in any given period cannot be considered indicative of a trend and increases of this magnitude are not expected to continue throughout the year.

Total Net Sales/Use Tax Receipts by Tax Category	FEBRUARY YTD Actual			
	2004	2005	% Change	% of Total
Sales Tax	8,564,603	8,708,411	1.68%	74.61%
Business Use Tax	1,281,952	1,008,709	-21.31%	8.64%
Construction Use Tax	546,531	1,695,125	210.16%	14.52%
Motor vehicle	363,295	326,214	-10.21%	2.79%
Refunds	-11,847	-66,290	459.54%	-0.57%
Total Sales and Use Tax	10,744,534	11,672,169	8.63%	100.00%

Total Net Sales/Use Tax Receipts by Industry Type	FEBRUARY YTD Actual			
	2004	2005	% Change	% of Total
Food Stores	1,731,710	1,533,353	-11.45%	13.14%
Eating Places	1,236,889	1,306,134	5.60%	11.19%
Apparel Stores	285,416	278,525	-2.41%	2.39%
Home Furnishings	376,544	383,048	1.73%	3.28%
General Retail	2,117,920	2,035,561	-3.89%	17.44%
Transportation/Utilities	1,135,778	1,307,168	15.09%	11.20%
Automotive Trade	902,313	847,164	-6.11%	7.26%
Building Material-Retail	220,682	231,654	4.97%	1.98%
Construction Use Tax	542,318	1,040,520	91.87%	8.91%
Construction Sales Tax	28,800	36,875	28.04%	0.32%
Consumer Electronics	192,299	296,548	54.21%	2.54%
Computer Related Business Sector	636,286	677,302	6.45%	5.80%
All Other	1,349,427	1,764,606	30.77%	15.12%
Refunds	-11,847	-66,290	459.54%	-0.57%
Total Sales and Use Tax	10,744,534	11,672,169	8.63%	100.00%

Total Net Sales/Use Tax Receipts by Geographic Area	FEBRUARY YTD Actual			
	2004	2005	% Change	% of Total
North Broadway	139,814	166,844	19.33%	1.43%
Downtown	654,705	794,740	21.39%	6.81%
Downtown Extension	64,667	88,572	36.97%	0.76%
UHGID (the "hill")	195,755	173,665	-11.28%	1.49%
East Downtown	137,599	118,440	-13.92%	1.01%
N. 28th St. Commercial	800,051	652,308	-18.47%	5.59%
N. Broadway Annex	140,683	24,856	-82.33%	0.21%
University of Colorado	222,813	222,247	-0.25%	1.90%
Basemar	196,201	193,086	-1.59%	1.65%
BURA (inc xrds)	2,656,580	2,948,655	10.99%	25.26%
Table Mesa	291,978	296,443	1.53%	2.54%
The Meadows	221,285	163,865	-25.95%	1.40%
All Other Boulder	505,406	600,058	18.73%	5.14%
Boulder County	82,819	75,555	-8.77%	0.65%
Metro Denver	221,854	439,993	98.33%	3.77%
Colorado All Other	12,902	20,116	55.92%	0.17%
Out of State	763,228	825,749	8.19%	7.07%
Airport	544	341	-37.28%	0.00%
Gunbarrel Industrial	675,016	514,469	-23.78%	4.41%
Gunbarrel Commercial	139,612	140,059	0.32%	1.20%
Pearl Street Mall	263,788	275,251	4.35%	2.36%
Boulder Industrial	1,037,120	1,046,629	0.92%	8.97%
Unlicensed Receipts	80,590	688,726	754.60%	5.90%
County Clerk	363,295	326,214	-10.21%	2.79%
Public Utilities	888,075	941,578	6.02%	8.07%
Refunds	-11,847	-66,290	459.54%	-0.57%
Total Sales and Use Tax	10,744,534	11,672,169	8.63%	100.00%

Miscellaneous Tax Statistics	FEBRUARY YTD Actual		
	2004	2005	% Change
Total Food Service Tax	54,766	59,002	7.73%
Accommodations Tax	250,161	282,915	13.09%
Admissions Tax	79,205	61,405	-22.47%
License Fees	5,650	5,150	-8.85%
Trash Tax	599	2,208	268.36%

Tax by Mo & Category

TOTAL CITY SALES AND USE TAX COLLECTIONS															
REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	%CHG
RETAIL SALES TAX	1997	4,021,198	3,490,839	4,549,082	4,104,956	4,029,425	4,947,334	4,211,869	4,360,040	5,248,687	4,052,625	4,249,487	6,502,388	53,767,930	4.03%
Rate Chg 3.11% > 3.26%	1998	4,115,142	4,142,135	5,055,342	4,287,897	4,514,657	5,480,117	4,346,353	4,761,185	5,616,609	4,048,799	4,826,835	6,704,394	57,899,464	2.73%
Rate 3.26%	1999	4,342,150	4,712,965	5,493,583	4,694,105	5,235,792	6,110,357	4,886,459	5,039,548	6,125,483	4,909,120	5,164,464	7,732,320	64,446,345	11.31%
	2000	4,450,553	5,116,135	6,066,890	4,726,230	4,847,958	6,373,594	4,942,506	5,153,202	6,856,217	5,225,099	4,858,152	8,080,174	66,696,710	3.49%
	2001	4,957,524	4,489,252	6,247,377	4,635,634	4,824,201	6,190,040	4,463,685	4,840,590	5,888,513	4,792,076	4,518,650	6,822,307	62,669,849	-6.04%
	2002	4,538,744	3,903,954	4,958,202	4,544,590	4,682,370	5,663,454	4,381,120	4,725,305	5,570,049	4,168,969	4,315,542	6,272,808	57,725,107	-7.89%
	2003	3,872,314	3,874,955	5,055,136	4,093,068	4,264,729	5,232,316	4,167,686	4,663,992	5,171,981	4,288,213	4,246,924	5,940,175	54,871,489	-4.94%
Rate Chg 3.26%>3.41%	2004	4,394,136	4,170,467	5,327,051	4,339,594	4,461,055	5,340,555	4,333,128	4,749,658	5,542,805	4,450,731	4,518,629	6,602,036	58,229,844	1.45%
Rate 3.41%	2005	4,255,041	4,453,370											8,708,411	-85.04%
Change from prior year (Month)		-3.17%	6.78%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%		
Change from prior year (YTD)		-3.17%	1.68%	-37.31%	-52.23%	-61.62%	-68.93%	-73.09%	-76.54%	-79.59%	-81.51%	-83.13%	-85.04%		
CONSUMER USE TAX	1997	548,917	494,254	703,565	661,481	469,656	1,045,788	754,834	659,312	876,052	698,353	557,147	1,011,347	8,480,706	2.91%
Rate Chg 3.11% > 3.26%	1998	737,551	521,621	1,080,009	908,628	667,896	781,751	698,070	761,515	838,403	616,703	722,449	1,297,623	9,632,221	8.35%
Rate 3.26%	1999	686,623	718,812	879,496	585,863	688,465	914,066	969,355	867,692	1,086,901	686,512	572,380	1,476,445	10,132,610	5.19%
	2000	699,142	784,507	988,545	809,722	713,927	1,054,603	787,906	946,277	1,295,039	697,305	900,937	1,420,215	11,098,124	9.53%
	2001	1,165,937	899,129	1,771,836	908,629	889,191	1,427,618	1,011,687	975,272	955,638	1,415,169	748,748	1,090,556	13,259,454	19.47%
	2002	716,462	565,976	1,293,800	783,956	497,237	1,091,779	808,999	671,088	648,455	767,543	628,926	1,153,296	9,627,516	-27.39%
	2003	798,157	517,559	836,398	877,962	786,286	962,785	656,799	819,164	914,869	635,455	1,045,632	1,052,566	9,903,632	2.87%
Rate Chg 3.26%>3.41%	2004	980,229	665,018	899,453	742,692	724,614	866,974	810,874	922,401	941,990	728,634	750,971	1,181,776	10,215,625	-1.39%
Rate3.41%	2005	827,887	507,036											1,334,923	-86.93%
Change from prior year (Month)		-15.54%	-23.76%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%		
Change from prior year (YTD)		-15.54%	-18.86%	-47.54%	-59.39%	-66.73%	-72.64%	-76.54%	-79.81%	-82.33%	-83.88%	-85.22%	-86.93%		
CONSTRUCTION USE TAX	1997	160,391	138,436	185,276	162,077	222,809	172,251	194,632	203,275	199,533	129,502	195,462	179,443	2,143,087	3.98%
Rate Chg 3.11% > 3.26%	1998	128,710	206,650	230,126	267,975	179,780	213,787	190,570	262,748	178,061	280,231	192,695	242,169	2,573,501	14.56%
Rate 3.26%	1999	154,009	171,704	223,837	213,553	240,980	315,896	170,109	216,111	419,966	136,124	158,510	144,611	2,565,410	-0.31%
	2000	239,212	476,528	168,469	364,250	355,225	140,920	388,110	253,944	229,070	259,312	173,901	249,744	3,298,682	28.58%
	2001	191,496	331,376	172,691	171,147	198,124	187,243	227,009	311,433	471,446	319,083	194,510	166,293	2,941,850	-10.82%
	2002	214,010	565,519	282,392	442,587	215,384	1,181,606	195,374	197,745	158,413	167,213	167,464	384,065	4,171,773	41.81%
	2003	104,449	121,585	138,559	238,246	415,756	675,308	220,413	259,946	239,337	161,913	292,983	388,157	3,256,653	-21.94%
Rate Chg3.26%>3.41%	2004	210,383	336,148	387,487	490,426	229,416	181,732	204,851	155,409	212,299	119,283	238,459	283,087	3,048,978	-10.50%
Rate 3.41%	2005	912,585	782,540											1,695,125	-44.40%
Change from prior year (Month)		333.77%	132.80%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%		
Change from prior year (YTD)		333.77%	210.16%	81.49%	19.00%	2.50%	-7.65%	-16.92%	-22.80%	-29.61%	-32.93%	-38.71%	-44.40%		
TOTAL FOR MONTH & CHANGE FROM PREVIOUS YEAR (MONTH & YTD)															
	1997	4,730,506	4,123,529	5,437,923	4,928,514	4,721,890	6,165,373	5,161,335	5,222,627	6,324,272	4,880,480	5,002,095	7,693,179	64,391,722	3.88%
Rate 3.11%>3.26%	1998	4,981,403	4,870,405	6,365,477	5,464,499	5,362,333	6,475,655	5,234,994	5,785,448	6,633,074	4,945,733	5,741,979	8,244,186	70,105,186	3.86%
@Rate 3.26%	1999	5,182,782	5,603,481	6,596,915	5,493,521	6,165,236	7,340,319	6,025,922	6,123,351	7,632,350	5,731,757	5,895,354	9,353,376	77,144,365	10.04%
	2000	5,388,907	6,377,170	7,223,905	5,900,202	5,917,110	7,569,116	6,118,521	6,353,423	8,380,325	6,181,715	5,932,990	9,750,132	81,093,515	5.12%
	2001	6,314,957	5,719,756	8,191,903	5,715,410	5,911,516	7,804,901	5,702,381	6,127,295	7,315,641	6,526,328	5,461,909	8,079,156	78,871,153	-2.74%
	2002	5,469,216	5,035,449	6,534,394	5,771,133	5,394,991	7,936,839	5,385,493	5,594,139	6,376,917	5,103,725	5,111,931	7,810,169	71,524,396	-9.31%
	2003	4,774,920	4,514,099	6,030,093	5,209,277	5,466,771	6,870,410	5,044,897	5,743,101	6,326,188	5,085,581	5,585,538	7,380,897	68,031,774	-4.88%
Rate Chg 3.26%>3.41%	2004	5,584,748	5,171,633	6,613,991	5,572,712	5,415,085	6,389,261	5,348,853	5,827,468	6,697,093	5,298,647	5,508,059	8,066,899	71,494,448	0.47%
Rate 3.41%	2005	5,995,513	5,742,946	0	0	0	0	0	0	0	0	0	0	11,738,459	-83.58%
Less Refunds	2003	-34,330	-8,827	-7,078	-134,798	-41,772	-76,328	-422	-596	-69,164	-3,779	-579	-46,599	-424,272	
	2004	-1,343	-10,505	-636	-872	-5,963	-151	-1,299	-4,643	-244	-27,318	-5,758	-4,330	-63,061	
	2005	-246	-66,044											-66,290	
Adjusted total	2000	5,388,910	6,373,504	7,209,274	5,878,770	5,917,110	7,551,349	6,076,321	6,353,231	8,376,501	6,175,745	5,755,509	9,743,094	80,799,317	-2.48%
	2001	6,314,960	5,640,826	8,171,429	5,687,550	5,910,439	7,804,454	5,698,895	6,119,069	7,312,362	6,521,146	5,461,909	8,073,317	78,716,357	-2.58%
	2002	5,468,062	5,035,219	6,521,258	5,771,133	5,391,752	7,922,846	5,384,967	5,583,917	6,255,713	5,081,828	5,110,383	7,800,105	71,327,182	-9.39%
	2003	4,740,591	4,505,272	6,023,015	5,074,479	5,424,999	6,794,082	5,044,475	5,742,505	6,257,023	5,081,802	5,584,959	7,334,298	67,607,502	-5.21%
Rate Chg 3.26%>3.41%	2004	5,583,406	5,161,128	6,613,354	5,571,840	5,409,121	6,389,110	5,347,554	5,822,825	6,696,849	5,271,329	5,502,301	8,062,569	71,431,386	1.01%
Rate 3.41%	2005	5,995,266	5,676,902	0	0	0	0	0	0	0	0	0	0	11,672,169	-83.66%
% Change (month)		7.38%	9.99%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%		
% Change (YTD)		7.38%	8.63%	-32.76%	-49.10%	-58.81%	-66.39%	-70.87%	-74.57%	-77.81%	-79.83%	-81.58%	-83.66%		

USE >> SALES

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE YEAR 2005 TO COMPARABLE PERIOD IN 2004

USE TAX BY CATEGORY			SALES TAX BY CATEGORY			
FEBRUARY YTD Actual			Standard Industrial Code	FEBRUARY YTD Actual		
2004	2005	% Change		2004	2005	% Change
7,046	7,816	10.92%	Food Stores	1,724,664	1,525,537	-11.55%
12,634	23,649	87.18%	Eating Places	1,224,255	1,282,485	4.76%
510	294	-42.30%	Apparel Stores	284,906	278,231	-2.34%
879	1,633	85.76%	Home Furnishings	375,664	381,414	1.53%
301,060	108,615	-63.92%	General Retail	1,816,860	1,926,946	6.06%
30,021	27,010	-10.03%	Transportation/Utilities	1,105,757	1,280,158	15.77%
366,245	329,224	-10.11%	Automotive Trade	536,068	517,940	-3.38%
1,723	858	-50.20%	Building Material-Retail	218,959	230,796	5.41%
542,318	1,040,520	91.87%	Construction Use Tax	0	0	na
0	0	na	Construction Sales Tax	28,800	36,875	28.04%
7,759	7,812	0.68%	Consumer Electronics	184,541	288,737	56.46%
396,413	487,632	23.01%	Computer Related Business	239,872	189,670	-20.93%
525,170	994,986	89.46%	All Other	824,257	769,620	-6.63%
2,191,778	3,030,048	38.25%	Total Sales and Use Tax	8,564,603	8,708,411	1.68%
USE TAX BY CATEGORY			SALES TAX BY CATEGORY			
FEBRUARY YTD Actual			Geographic Code	FEBRUARY YTD Actual		
2004	2005	% Change		2004	2005	% Change
5,338	28,834	440.17%	North Broadway	134,476	138,010	2.63%
55,635	157,496	183.09%	Downtown	599,070	637,244	6.37%
8,435	25,139	198.02%	Downtown Extension	56,231	63,433	12.81%
31,812	2,672	-91.60%	UHGED (the "hill")	163,943	170,993	4.30%
29,938	12,246	-59.09%	East Downtown	107,661	106,193	-1.36%
25,000	12,608	-49.57%	N. 28th St. Commercial	775,051	639,700	-17.46%
120,814	705	-99.42%	N. Broadway Annex	19,868	24,152	21.56%
12,177	7,060	-42.02%	University of Colorado	210,636	215,187	2.16%
3,040	13,198	334.13%	Basemar	193,161	179,888	-6.87%
66,384	401,442	504.73%	BURA (inc xrds)	2,590,196	2,547,212	-1.66%
438	3,854	779.02%	Table Mesa	291,540	292,589	0.36%
2,085	3,593	72.38%	The Meadows	219,201	160,271	-26.88%
250,591	316,445	26.28%	All Other Boulder	254,815	283,613	11.30%
22,250	15,440	-30.61%	Boulder County	60,568	60,115	-0.75%
8,412	39,946	374.86%	Metro Denver	213,442	400,047	87.43%
115	12,670	10934.04%	Colorado All Other	12,787	7,446	-41.77%
23,932	30,939	29.28%	Out of State	739,296	794,810	7.51%
0	9	#DIV/0!	Airport	544	333	-38.85%
616,620	444,684	-27.88%	Gunbarrel Industrial	58,397	69,784	19.50%
49	10	-80.54%	Gunbarrel Commercial	139,563	140,050	0.35%
4,876	3,254	-33.26%	Pearl Street Mall	258,911	271,996	5.05%
461,604	486,731	5.44%	Boulder Industrial	575,517	559,898	-2.71%
51,197	667,997	1204.76%	Unlicensed Receipts	29,393	20,729	-29.48%
363,295	326,214	-10.21%	County Clerk	0	0	na
27,741	16,861	-39.22%	Public Utilities	860,334	924,717	7.48%
2,191,778	3,030,048	38.25%	Total Sales and Use Tax	8,564,603	8,708,411	1.68%